# BUSINESS OPPORTUNITIES IN AGRICULTURE AND AGRIFOOD SECTORS



DEPARTMENT OF AGRICULTURE AND AGRIFOOD MINISTRY OF PRIMARY RESOURCES AND TOURISM BRUNEI DARUSSALAM

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# INTRODUCTION

- Agriculture and Agrifood industries are the major primary resources and processing sectors which can contribute to the growth of the Gross Domestic Product (GDP), exports and Economic Diversification.
- Through our strategic plan, the agricultural industry output is expected to increase exponentially. The main contributors are produced by livestock and crop sectors. Agrifood processing sector will also increase through the expansion of the livestock and crop sector.
- To further develop the agricultural sector, particularly livestock and crops industry, the Department of Agriculture and Agrifood has taken a lot of efforts by encouraging the participation of local and foreign direct investment (FDI) and increasing the domestic and export market access.

### VISION & MISSION DEPARTMENT OF AGRICULTURE AND AGRIFOOD

## VISION

Towards Increasing Production on Agriculture and Agrifood Based Industries through Increasing Productivity And High Technology Oriented For Domestic and Export Market

### MISSION

To Stimulate The Growth of Agriculture and Agrifood-Based Industry through High-Technology and Export, Encouraging Progressive Involvement of Local and Foreign Direct Investment, while focusing on High-Yield Production including the Primary and Processing Industries

### STRATEGIC OBJECTIVES



To enhance the growth of agriculture and agrifood output continuously every year so as to contribute to the GDP growth, export growth and could lead to economic diversification;



To increase productivity of agriculture and agrifood sectors continuously through the use of technology, modern techniques and encouraging the active participation of local and foreign direct investors (FDI);

### **STRATEGIC OBJECTIVE (CONTINUED)**



To reduce the dependence on imports of agricultural based products, allow the imports of raw materials for the purpose of generating the agrifood processing industry growth;



To reduce dependency on government expenditure in the implementation of strategies and programs while increasing output growth in agriculture and agri-food industry by other methodologies such as Public Private Partnership (PPP), joint ventures and others;

### **STRATEGIC OBJECTIVE (CONTINUED)**



To create the investment opportunities and local businesses in the agriculture and agri-food sectors which will ultimately contribute to the creation of local employment;



To implement preventive measures and control in order to protect the agriculture and agrifood industries from plant diseases, pests and animal diseases that are infectious to humans (zoonotic diseases) for the sustainability of industries concerned;

### **STRATEGIC OBJECTIVE (CONTINUED)**



To ensure quality assurance and safety of the food industry based on agriculture for the welfare of the people, such as the introduction of Brunei Good Agricultural Practice (Brunei GAP) and Logo Perkhidmatan Veterinar (LPV).

# CURRENT STATUS

### AGRICULTURE AND AGRIFOOD IN BRIEF 2018

#### **Developed Agricultural Land**

	TOTAL	: 7,665.11	ha
Crops:		4,529.37	ha
Livestock:		3,135.74	ha

# Agriculture/Agrifood Farmers & Entrepreneurs

Livestock:	832	Entrepreneurs
Crops:	4,322	Entrepreneurs
Agrifood :	385	Entrepreneurs

#### TOTAL : 5,539 Entrepreneurs

### Gross Output of Agricultural Production

Livestock:	\$244.63	million
Crops:	\$63.69	million

Agrifood Processing: \$127.98 million

#### TOTAL: \$436.30 million

Agricultural Labour Force				
Livestock:	2,160	Persons		
Crops:	2,086	Persons		
Agrifood:	4,047	Persons		
TOTAL:	8,293	Persons		

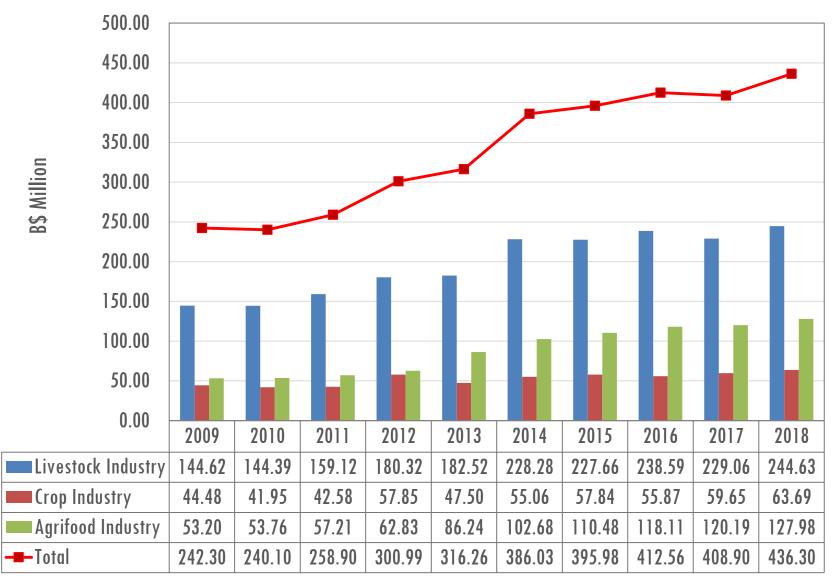
**Brunei Population :** 

421,300 Persons

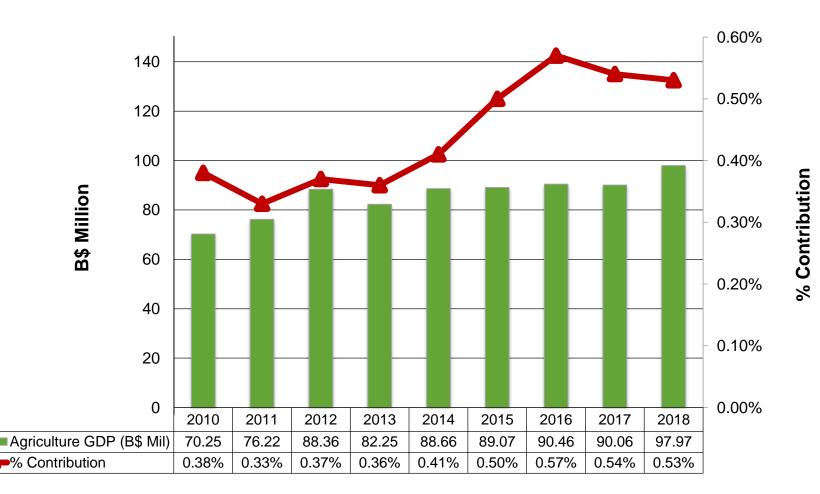
#### Note :

- 1/. Area include Agricultural Development Area (ADA), Existing Area (Ladang Sedia Ada) EDR & TOL, Young Famer Area and Rural Agricultural Development Area (KPLB).
- 2/. Brunei Population Report of Population Estimate 2017 (Source : Department of Economic Planning and Development)

### AGRICULTURE AND AGRIFOOD INDUSTRY GROSS OUTPUT TREND 2009 - 2018



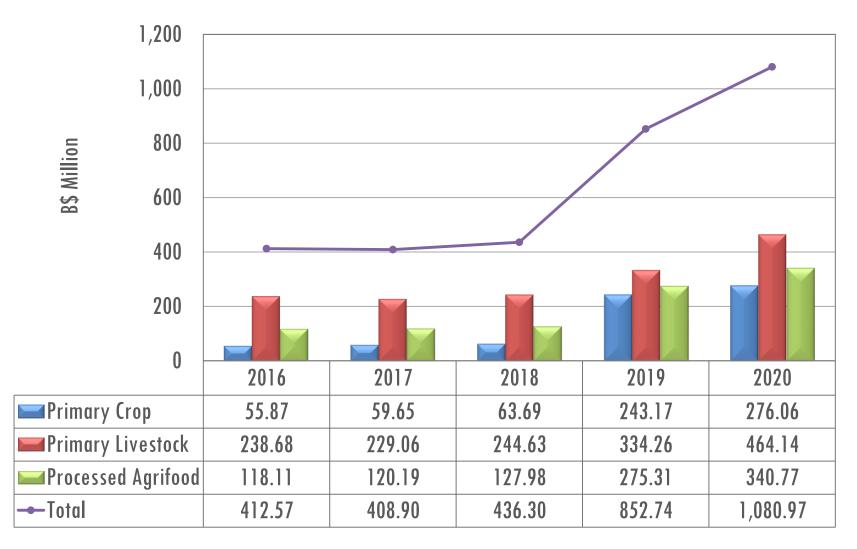
### **CONTRIBUTION TO GDP**



#### Note:

- 1. GDP for year 2018 is preliminary estimates and data calculated by using "base year 2010"
- 2. Source: Department of Economic Planning and Development

### TARGET AND TRAJECTORIES 2016 - 2020



Nota: 2016-2018 are actual data

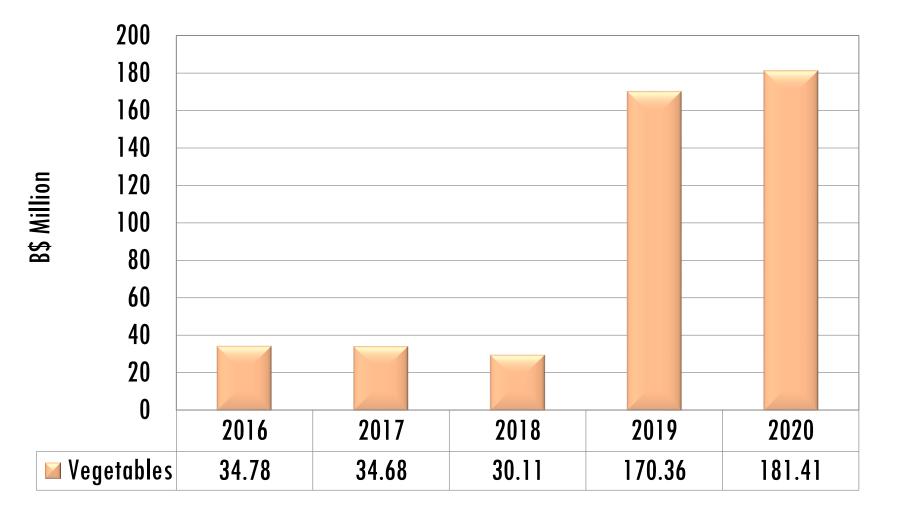
# FOCUS INDUSTRIES

# **STATUS OF VEGETABLES INDUSTRY 2018**

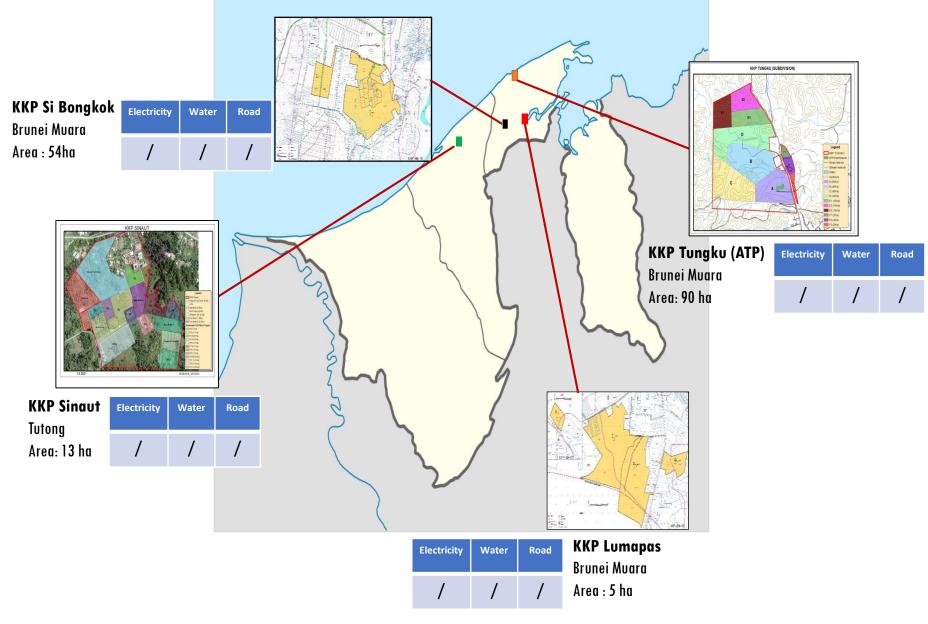
- Contributed B\$30.11 million
- Tropical vegetables = 76.1%
- Tropical and Temperate = 45.8%
- Dominated 47% of Crop Industry output
- 7% of Agriculture and Agrifood Sector



# VEGETABLES INDUSTRY TARGETS 2016-2020



### **VEGETABLES INDUSTRY AREAS**



# **FOCUS TECHNOLOGY**



Photos sources:

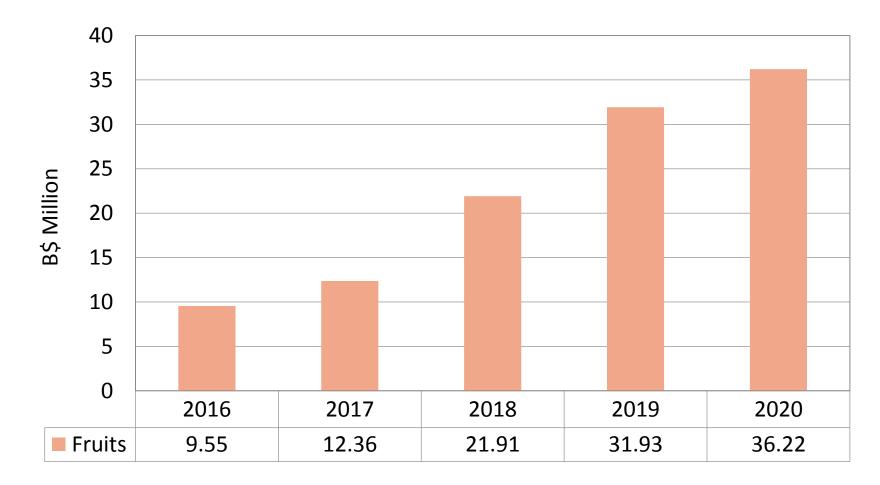
http://www.powerhousehydroponics.com/4-commercial-vertical-farms-worth-attention/ http://www.eco-business.com/news/panasonic-ventures-into-farming-in-singapore/

# **STATUS OF FRUIT INDUSTRY 2018**

- Contributed B\$21.91 million
- Tropical fruits = 47.2%
- Tropical and Temperate fruits = 37.3%
- Dominated 34% of Crop Industry output
- 5% of Agriculture and Agrifood Sector



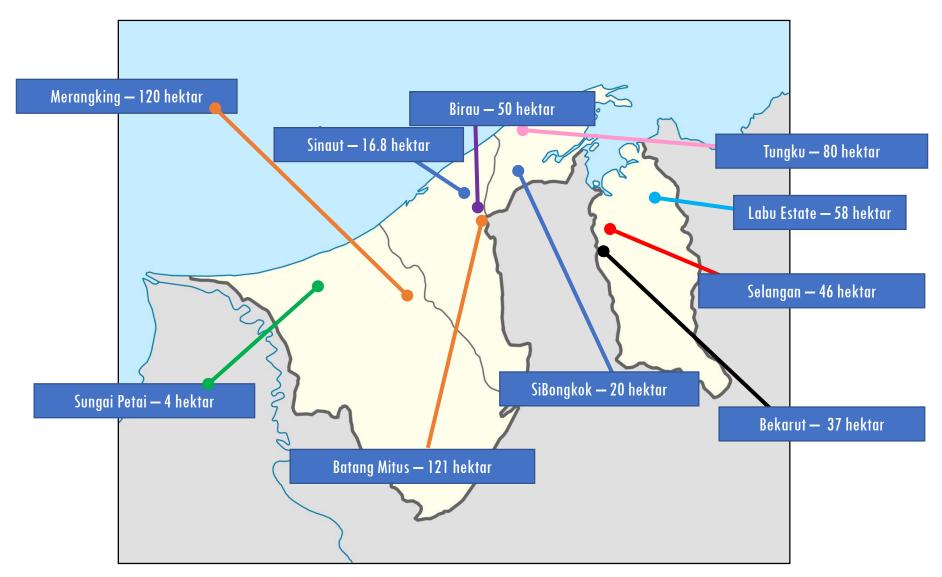
# FRUIT INDUSTRY TARGETS 2016-2020



#### <u>Note</u> :

1. 2016 - 2018 are actual data

### FRUIT INDUSTRY AREAS



# **FOCUS TECHNOLOGY**



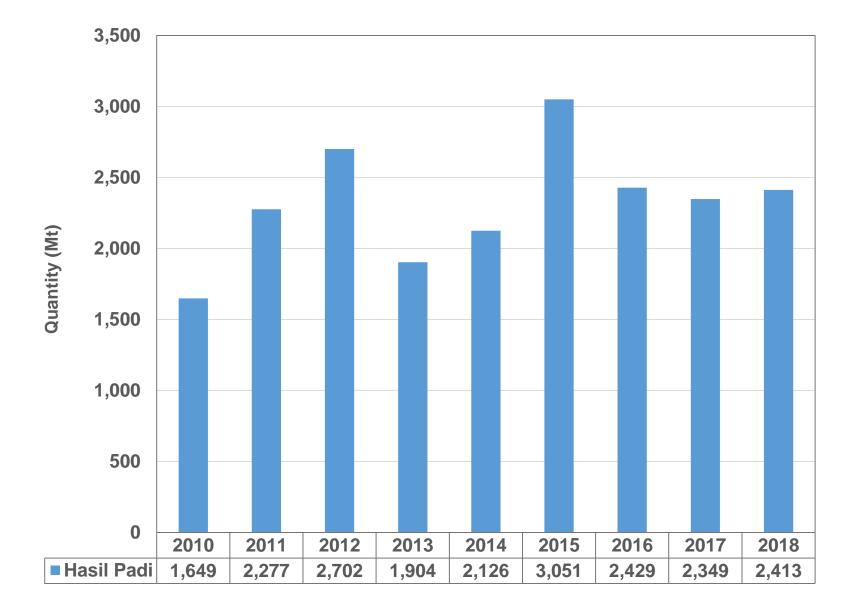
### Fertigation

# Greenhouses

Photos sources:

http://www.powerhousehydroponics.com/4-commercial-vertical-farms-worth-attention/ http://www.eco-business.com/news/panasonic-ventures-into-farming-in-singapore/

### LOCAL PADDY PRODUCTION TREND 2010 - 2018



### LOCAL PADDY PRODUCTION BY DISTRICT 2018

DISTRICT	HARVESTED AREA (HA)	NO. OF FARMERS	YEILD (MT)	RICE 65% MILLING RECOVERY (MT)	%
BRUNEI MUARA	777.49	197	2,003.0	1,302.98	83.0
BELAIT	94.56	74	69.6	45.25	2.9
TUTONG	115.60	132	77.8	50.56	3.2
TEMBURONG	173.00	130	262.7	170.78	10.9
TOTAL	1,160.65	533	2,413.2	1,568.56	100.0

### **PADDY VARIETIES**







BDR 5





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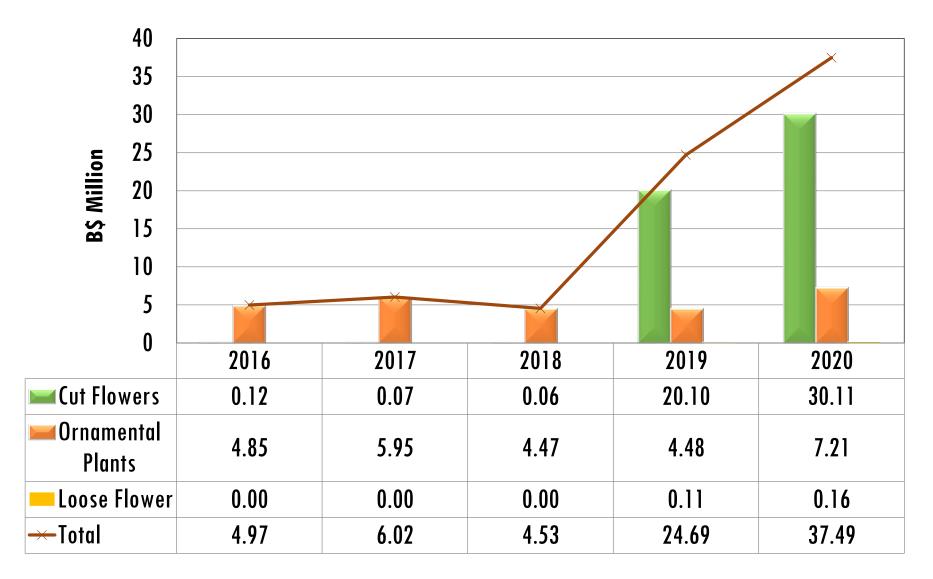
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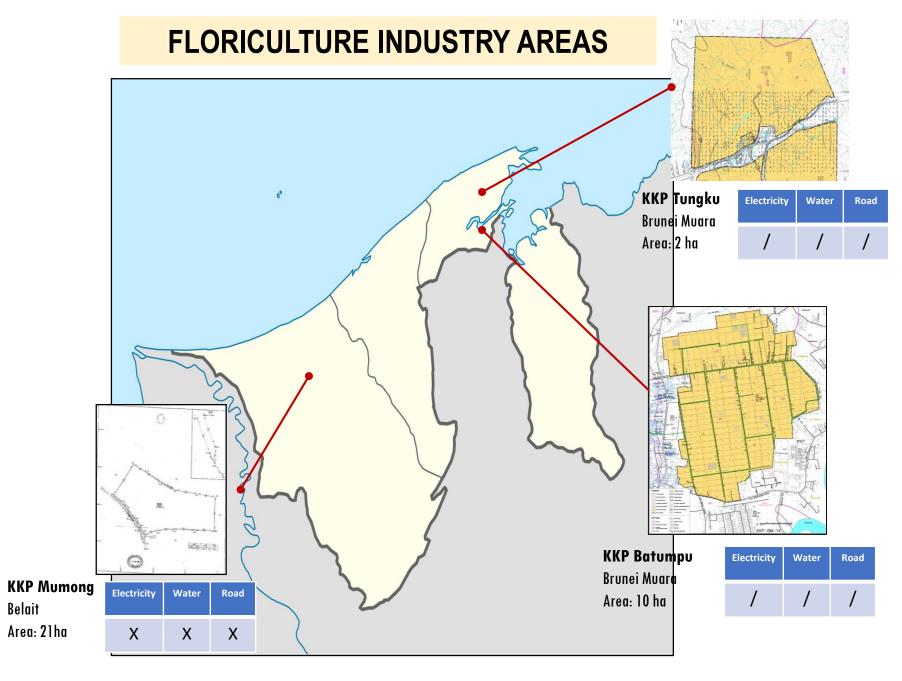
# STATUS OF FLORICULTURE INDUSTRY 2018

- Contributed B\$4.53 million
- Cut Flowers = 7.1%
- Ornamental Plants = 67.9%
- 7% of Crop Industry
- 1% of Agriculture and Agrifood Sector



# FLORICULTURE INDUSTRY TARGETS 2016-2020





# **FOCUS TECHNOLOGY**

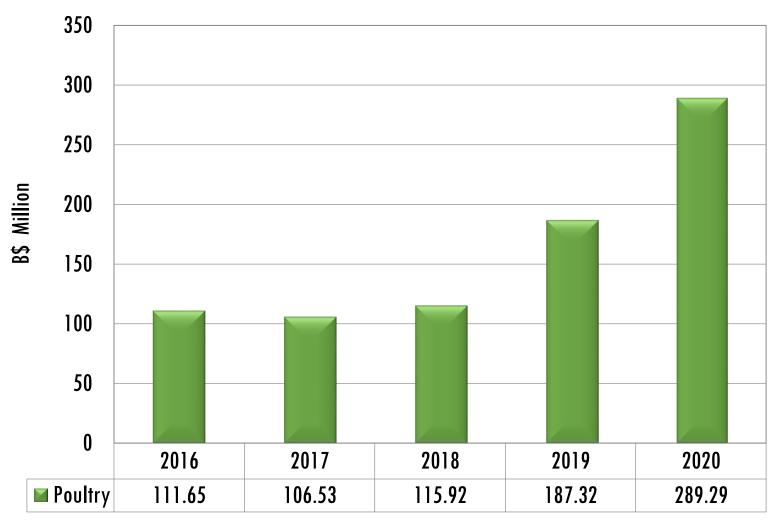


# **STATUS OF POULTRY INDUSTRY 2018**

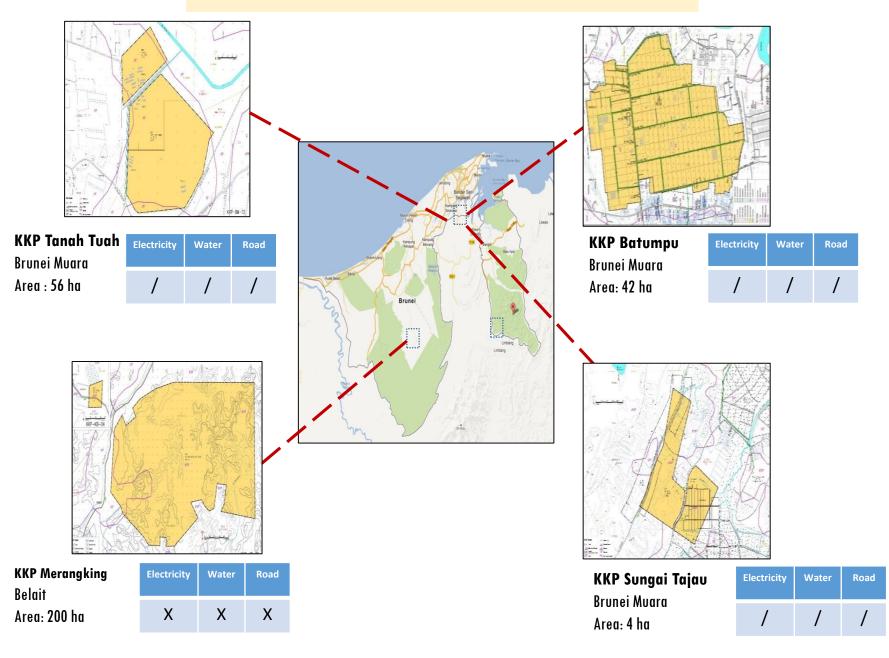
- Contributed B\$115.92 million
- Dominated 47% of Livestock Industries output
- 27% of Agriculture and Agrifood Sector
- Main Players:
  - 1) Soon Lee Farm
  - 2) Hua Ho Agriculture Farm
  - 3) QAF Farm
  - 4) Ideal Multifeed Farm (IMF)
  - 5) Syarikat Kumpulan Harapan Baru
  - 6) Tunas Harapan Farm



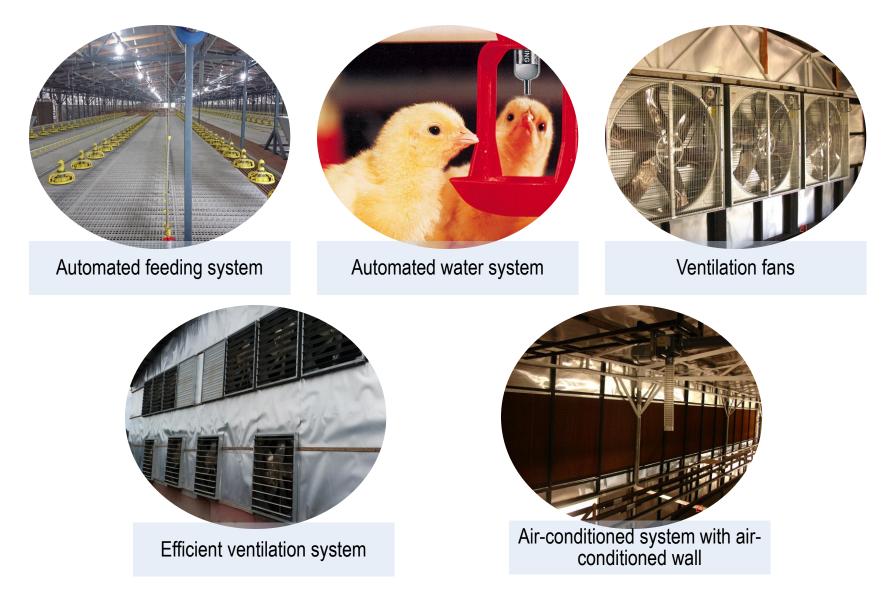
# POULTRY INDUSTRY TARGETS 2016-2020



### **POULTRY INDUSTRY AREAS**



# **FOCUS TECHNOLOGY**

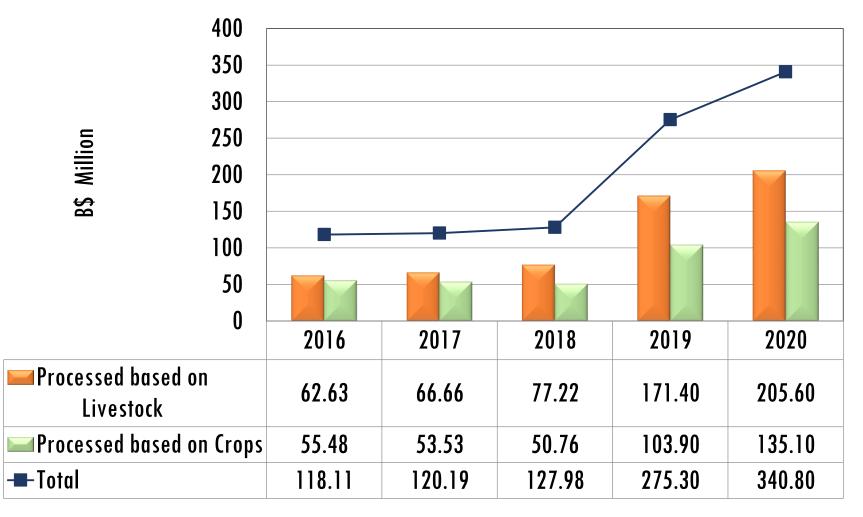


# **STATUS OF AGRIFOOD INDUSTRY 2018**

- Contributed B\$\$127.98 million
- 29% of Agriculture and Agrifood Sector
- Main Players:
  - 1. BMC Food Industries Sendirian Berhad
  - 2. PDS Abbatoir Sendirian Berhad
  - 3. Western Foods and Packaging Sendirian Berhad
  - 4. Saahtain Asia Sendirian Berhad
  - 5. Asli-KTM Sendirian Berhad
  - 6. Sabli Food Industries (B) Sendirian Berhad
  - 7. Yu Lee Food Industries
  - 8. Global Mas Prof Foods Sendirian Berhad
  - 9. IBIC Sendirian Berhad



### AGRIFOOD INDUSTRY TARGET AND TRAJECTORIES 2016-2020

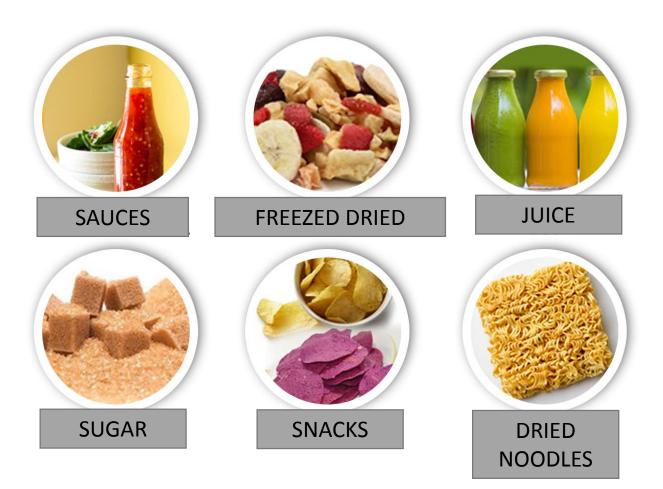


Note: 2016-2018 actual data

### INVESTMENT OPPORTUNITIES FOR LIVESTOCK BASED VALUE ADDED PRODUCTS



### INVESTMENT OPPORTUNITIES FOR CROP BASED VALUE ADDED PRODUCTS



# SPIN OFFS

### **BUSINESS OPPORTUNITIES AS A SERVICE PROVIDER IN AGRICULTURE SECTOR**





# THANK YOU

http://www.agriculture.gov.bn